Message Text

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PAGE 01 LONDON 08566 241627Z ACTION DOTE-00

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PASS DOT (DAVENPORT, KAMM); CAB (WEST, RODRIGUES); WHITE HOUSE (JOHNSTON)

E.O. 11652: GDS TAGS: EAIR, UK

SUBJECT: US-UK CIVAIR NEGOTIATIONS: REPORT ON MAY 24

- 1. ONLY MEETING ON MAY 24 WAS CAPACITY WORKING GROUP. SCHEDULE FOR MAY 25 IS FOLLOW-UP CAPACITY WORKING GROUP MEETING; UK WILL RESPOND TO US ON HONG KONG ROUTES. US WILL RESPOND TO UK WITH COMMENTS ON LATEST UK DESIGNATION PAPER.
- 2. AT TODAY'S CAPACITY WORKING GROUP MEETING US PRE-SENTED REVISED DRAFT CAPACITY ARTICLE. DISCUSSION CENTERED AROUND MEASUREMENT OF TRAFFIC, APPLICATION OF PENALTY PROVISIONS, AND A PRIORI STANDARDS TO BE APPLIED.
- 3. TRAFFIC: US PROPOSES TO USE ON-BOARD REVENUE TRAFFIC INCLUDING THROUGH TRAFFIC. UK PROPOSES TO EXCLUDE THROUG TRAFFIC. ADOPTION OF UK PROPOSAL WOULD FAVOR UK AIRLINES BY RESTRICTING CAPACITY ENTITLEMENT FOR US AIRLINES, PARTICULARLY IF RELATIVELY HIGH EFFECTIVE SEAT FACTOR STANDARD WERE ADOPTED.

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PAGE 02 LONDON 08566 241627Z

- 4. PENALTY PROVISIONS: US PROPOSES PENALTIES FOR FAIL-ING TO MEET PERFORMANCE OBJECTIVES BE APPLIED TO INDIVI-DUAL AIRLINES IN A MARKET. UK PROPOSES THAT PENALTIES BE IMPOSED ON ALL AIRLINES WHERE AGGREGATE LOAD FACTORS (ALL CARRIERS TOGETHER) ARE BELOW STANDARD.
- 5. STANDARDS: US PROPOSES TO BASE INITIAL STANDARDS ON

SITUATION IN INDIVIDUAL MARKET (TRAFFIC MIX, YIELD, COST, CARGO/MAIL REVENUE ALL BEING TAKEN INTO ACCOUNT). AFTER INITIAL PERIOD, US PROPOSES TO USE GUIDANCE FROM TARIFF GROUP ON RATE MAKING SEAT FACTOR STANDARD. UK ADVOCATES SINGLE, SIMPLE/65 PERCENT SEAT FACTOR STANDARD, AGREED TO IN ADVANCE.

6. COMMENT: UK PROPOSALS GENERALLY WOULD IMPEDE AIRLINE ABILITY TO COMPETE, AND WOULD LEAD TO EQUAL FREQUENCIES BEING IMPOSED ON EACH CARRIER IN A MARKET. UK (ROGERS) STATED THAT ANY CONCESSION TO UK IN NORTH ATLANTIC ROUTE AREA WOULD BE DEPENDENT ON ACCEPTANCE OF UK CAPACITY DEMANDS.

7. SHOVELTON CONCLUDED SESSION BY STATING THAT UK WOULD CONSULT WITH ITS CARRIERS AND WOULD PROVIDE US WITH FRESH DRAFT CAPACITY ANNEX AT NEXT MEETING.

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